

New Regentsmead flexible product
Launched – April 2010

Key features:

- Interest rate – 9% p.a. (payable monthly)
- Commitment fee – 2% including 1% for introducer. Payable on acceptance of formal offer letter.
- Redemption fee – 2.5% of GDV

Information required:

- Basic outline of the proposed facility required:
 - Purchase price
 - Build costs
 - GDV
 - Facility required
 - Track record of the borrower
 - One page application form completed

Decision process and timescale:

- Decisions can be made on the phone within minutes of receiving details
- Immediately on receipt of an application form an Offer can be produced and the borrower visited to progress the facility
- Funds available within 5 working days of an Offer being signed

Key benefits for the introducer:

- Easy product to sell, lower running interest rate to assist borrower with cash flow
- Very quick and easy procedures mean the introducer's client can have a decision immediately and be in funds very quickly
- Personal, flexible procedures, introducer's relationship with their client will be enhanced
- We collect the introducer's fee and we always pay repeat fees

Notes:

- Original product still available:
 - Commitment fee – 2% (including introducer's 1%)
 - Interest rate – 1.5% per month (payable monthly)
 - Redemption fee – 1% of facility

Call us on 020 8952 1414 for further details and quote 'new product'.
